

North Coast Co-op

2022 ANNUAL REPORT





## Fiscal Year 2022 at North Coast Cooperative, Inc.

| Income Statement           |            |         |            |         |  |  |
|----------------------------|------------|---------|------------|---------|--|--|
|                            | FY 2022    | %       | FY 2021    | %       |  |  |
| SALES REVENUE              | 35,369,330 | 100.00% | 34,647,068 | 100.00% |  |  |
| Cost of Goods              | 22,315,494 | 63.09%  | 21,280,943 | 60.17%  |  |  |
| GROSS MARGIN               | 13,053,836 | 36.91%  | 13,366,125 | 38.58%  |  |  |
| Payroll & Benefits Expense | 9,139,204  | 25.84%  | 9,275,850  | 26.23%  |  |  |
| General & Admin Expense    | 2,361,860  | 6.68%   | 2,304,658  | 6.52%   |  |  |
| Occupancy Expense          | 1,107,112  | 3.13%   | 1,718,315  | 4.86%   |  |  |
| Total Operating Expenses   | 12,608,176 | 35.65%  | 13,298,823 | 38.38%  |  |  |
| Net Income from Operation  | 445,660    | 1.26%   | 67,302     | 0.19%   |  |  |
| Other Income (expense)     | 193,684    | -0.55%  | 1,344,492  | 3.80%   |  |  |
| NET INCOME (LOSS)          | 251,976    | 0.71%   | 1,411,794  | 4.07%   |  |  |

Audited consolidated income statement as of March 26, 2022.

| Balance Sheet                 |            |           |  |  |  |
|-------------------------------|------------|-----------|--|--|--|
|                               | FY 2022    | FY 2021   |  |  |  |
| Assets                        |            |           |  |  |  |
| <b>Current Assets</b>         | 6,588,879  | 3,731,788 |  |  |  |
| Property & Equipment          | 2,672,863  | 2,723,315 |  |  |  |
| Other Assets                  | 748,067    | 832,220   |  |  |  |
| Total Assets                  | 10,009,809 | 7,287,323 |  |  |  |
| Liabilities                   |            |           |  |  |  |
| Current Liabilities           | 3,443,765  | 2,505,821 |  |  |  |
| Long Term Liabilities         | 1,461,318  | 109,433   |  |  |  |
| Total Liabilities             | 4,905,083  | 2,615,254 |  |  |  |
| Member Equity                 |            |           |  |  |  |
| Member Shares                 | 3,237,052  | 3,225,412 |  |  |  |
| Retained Earnings             | 1,867,657  | 1,446,657 |  |  |  |
| Total Equity                  | 5,104,726  | 4,672,069 |  |  |  |
| Total Liabilities<br>& Equity | 10,009,809 | 7,287,323 |  |  |  |

| Share Totals |                |  |  |  |
|--------------|----------------|--|--|--|
| Share Type   | Total          |  |  |  |
| A Shares     | \$436,495.00   |  |  |  |
| B Shares     | \$885,701.00   |  |  |  |
| C Shares     | \$1,540,032.00 |  |  |  |
| Total Shares | \$2,832,229.00 |  |  |  |

Audited consolidated income statement as of March 26, 2022.

| Donations            |            |  |  |  |
|----------------------|------------|--|--|--|
| Community Donations* | Total      |  |  |  |
| \$                   | 117,219.00 |  |  |  |

\*Seeds for Change donations for calendar year 2022.

Audited consolidated income statement as of March 26, 2022.